



Knauf, one of the world's leading manufacturers of Drywall Systems, is looking for a:

District Manager - Area Centro - Umbria and South Toscana

Summary

The new resource will be part of the Sales Force Knauf Italy and will focus on construction sites.

Responsibilities

- application of commercial policies;
- report on competitors' policies;
- management and development of the customer platform;
- responsible of the sales BDG for the competence area;
- collaboration with the Technical Department;
- management of agencies;
- enhancement of market shares;
- coverage of sales channels;
- drafting of a monthly sales planning.

Requirements

- technical diploma or degree in economic disciplines, Building Engineering or Architecture;
- fluent Italian and English;
- professional skills: sale of value-added goods and services in the construction market or premium products in other markets;
- use of office applications;
- strong entrepreneurship, autonomy, dynamism and teamwork skills;
- result-oriented and strong commercial aptitude;
- excellent interpersonal and negotiation skills

Salary: Gross annual salary between €30,000 and €40,000 and in any case commensurate with the candidate's experience + variable + equipment and company car.

Please apply on our job page (link: <https://job.knauf.it/#jobs>)

About Knauf:

Knauf is one of the world's leading manufacturers of modern insulation materials, drylining systems, plasters and accessories, thermal insulation composite systems, paints, floor screed, floor systems, and construction equipment and tools. With more than 300 production facilities and sales organizations in over 90 countries, 42,000 employees worldwide, and sales of 15.4 billion Euro (in 2022), the Knauf Group is without doubt one of the big players on the market – in Europe, the USA, South America, Asia, Africa, and Australia.

Founded in 1932

Co-workers +42.000

Knauf di Knauf S.r.l. s.a.s.

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Build on us.